



FIRO-B® Assessment Package

How You Will Benefit

- Learn how you come across to others and why this may not be the way you see yourself.
- Understand and manage your own needs as you interact with others.
- Understand how and why conflict develops between well-meaning people.
- Ask questions of a Certified Consultant to ensure you're prepared to put your new knowledge to use.

Learning Methods

- Individual pre-work exercise prior to debrief session using supplied materials.
- Self reflection in combination with assessment results and coaching during debrief session.
- Reflection after the debrief session supported by assessment results and supplied materials.

Who Should Register

- Anyone who wants to better understand and manage their interpersonal behavior.

Assessment Package Description

For more than 50 years, the FIRO-B® instrument has helped people around the world understand how their need for inclusion, control, and affection can shape their interactions with others at work or in their personal life.

FIRO-B® identifies how you tend to behave toward others and how you want them to behave toward you.

Your FIRO-B results can help you increase your self-understanding in a number of important areas, including how you handle interpersonal relationships and your own social needs, how others perceive you, and how you see them.

Take the FIRO-B on line and receive a comprehensive report and a one-on-one session with a Certified Consultant who will help you interpret and put your results to use.

Materials Included

- Access to take the FIRO-B® assessment on-line.
- Introduction to the FIRO-B® instrument.
- FIRO-B® Interpretive Report for Organizations.

Registration Details

\$300

- Register online at www.arthur-maxwell.com/assessments.
- Register by phone: 763-432-0629
- email daniellepeterson@arthur-maxwell.com for more information.

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